



Projects for Influencing SAP's Innovations of Planned Solutions

SAP Customer Engagement Initiative

Cycle 2018-3

October 2018

Contents

A Chance to Shape User Assistance for the Intelligent Enterprise	5
A Combined Payment and Financing Solution for Payroll Payments	6
Accelerate the connectivity to thirdparty cloud applications with SAP Cloud Platform Open Connect .	7
Alert Notification Service	8
Analytics Consumption Pages in Intelligent Enterprise Suite.....	9
Asset-centric Services in SAP S/4HANA Cloud.....	10
Business Logging - Cloud Business Reuse Service.....	11
Business Solution Contract in SAP S/4HANA Cloud	12
Business Transaction Types in Closing and Analytics and SAP S/4HANA.....	13
Continuous Integration for ABAP Software Logistics.....	14
Creating Sales Order from unstructured Data in SAP S/4HANA.....	15
Customer Churn Analysis	16
Data Lifecycle Services on SAP Cloud Platform (SCP)	17
Debtor Insights	18
Derived Indicator Management	19
Digital Forecast for Incoming Sales Orders with SAP S/4HANA Predictive Applications	20
Downpayment processing in SAP Business ByDesign Financials for Italy, India	21
Extend the scope and realm of publishing capabilities.....	22
Flexible Benefits in SAP SuccessFactors Employee Central.....	23
Group Reporting Master Data Harmonize Engine in SAP S/4HANA.....	24
Influencing Digital Commerce for Service Providers	25
Integration of Key User tools in SAP S/4HANA.....	26
Intelligent data privacy by design - supporting interpretation of legal terms	27
Intelligent dispatching on the shop floor based on real time data and simulation.....	28
Intelligent Enterprise Scenario "Store Replenishment"	29
Intelligent ERP and SAP S/4HANA Cloud	30
Intelligent Robotic Process Automation	31
Intelligent Store Management	32
Law To Action	33
Lead Conversion Propensity.....	34
Liquidity Planning and Analysis on SAP Analytic Cloud.....	35
Manage Expenses via Intelligent Anomaly Detection in SAP RealSpend.....	36
Marketing Scores (rule-based)	37
Multi-Level Enterprise Product Structure Maintenance in SAP S/4HANA	38

Multi-level Handover of Engineering Product Structure to Manufacturing Bill of Material	39
Multilingual Development and Translation with SAP Translation Hub (Cloud and On-premise).....	40
New Predictive Maintenance business processes	41
Next Generation Business Intelligence Launch Pad with Fiori design for BI 4.3	42
Next Generation Sales and Fleet Management in Automotive.....	43
Perishables Procurement Evaluation	44
Process Automation of Bank Statements in SAP S/4HANA.....	45
Product Configuration Intelligence.....	46
Product Master Services in SAP S/4HANA	47
Project Management App for Project Members - Consultants	48
Project Management Insights and Reporting.....	49
Redesign of Content Framework for SAP S/4HANA	50
Requirements for SAP Enterprise Threat Detection - Cloud Version + Managed Services.....	51
Research on IT Shared Services processes in large enterprises	52
Retail Merchandise Management and Intelligent Enterprise in SAP S/4HANA Cloud	53
Sales Planning applications in SAP S/4HANA Sales.....	54
SAP Analytics Cloud - Next Generation Smart Analytics.....	55
SAP Cloud Platform - Kubernetes Environment	56
SAP Cloud Platform Personal Data Manager re-use service	57
SAP Consumer Sales Intelligence.....	58
SAP Copilot for Microsoft Teams.....	59
SAP Customer Order Sourcing.....	60
SAP Data Custodian	61
SAP Digital Manufacturing Cloud Insight	62
SAP Document Compliance, e-mail based delivery options (including ZUGFeRD).....	63
SAP Enterprise Apps for Android - SAP Asset Manager	64
SAP Financial Services Data Management (FSDM) Cloud/HEC Reference Architecture	65
SAP Financial Services Data Management regulatory reporting: partner integration	66
SAP Fiori Evolution - A Coherent Work Environment Across SAP Solutions	67
SAP Fiori My Inbox: Application Redesign.....	68
SAP Fiori Overview on help.sap.com and SAP Fiori Technology User Assistance Concept.....	69
SAP HANA Administration: Are You Getting the Help You Need?.....	70
SAP HANA database administration operations across multiple systems	71
SAP S/4HANA Cloud for Intelligent Product Design.....	72
SAP S/4HANA for Customer Management.....	73

SAP S/4HANA Migration Cockpit	74
SAP Sourcing Simulation and Optimization for Industries	75
SAP Subscription Billing – Cloud Distributed Order Management	76
Secure Benchmarking	77
Speed up the design of WebIntelligence reports with templates	78
Supplier Integration SAP S/4HANA with SAP Ariba	79
Tax Register (Global Tax Management)	80
Transportation Management - Russian Localization	81
User Experience Feedback and Validation of SAP Fiori / UI5 Components	82
Viewing and Sharing Dashboards in SAP Analytics Cloud	83
Workflow management for the Intelligent Enterprise Suite.....	84
Working with Calculation Views in SAP Web IDE for SAP HANA	85

A Chance to Shape User Assistance for the Intelligent Enterprise

Reason for Project

As SAP works to make the Intelligent Enterprise a reality for companies, understanding how it will affect our customers has never been so important. In this project we want to explore two fundamental questions relating to User Assistance (UA):

1. What should user assistance look like in the Intelligent Enterprise?
2. How do we help customers make the best use of their expertise and existing technology portfolio as they transition to the Intelligent Enterprise?

At the User Assistance Prototyping Lab we research new ways to help our users. Our passion is to devise intelligent and innovative ways of providing users with the knowledge they need to use our products. By sharing your insights and experiences, and by helping us to understand the organizational and technical challenges you face, you can work with us to design a consistent and effective suite of UA tools that will support our users well into the future.

Goal

We particularly want to learn from customers who have geographically diverse teams of users, or who are using hybrid cloud environments.

Role of Customer

How would you like to be at the heart of our work to design and develop the next generation of user assistance for the Intelligent Enterprise? Do you have ideas for how we can make it easier to get help across the full portfolio of SAP products? Would you like to help us design new prototypes, try them out and have a say in how they get developed? Well, this is your chance!

Customers can help us transform User Assistance by:

1. Sharing experiences of working with SAP cloud products and telling us what is needed from UA so that we can give users the information they need.
2. Getting involved from the very beginning to help us design and test new UA prototypes and shape their development.
3. Testing our prototypes and telling us what works, and what doesn't work.

Planned activities

- Conference calls
- Online questionnaires
- Site visits with demonstrations, interviews, and observation
- Design Thinking sessions
- Prototype testing and user feedback

Link to registration: <https://influence.sap.com/sap/ino/#campaign/1631>

A Combined Payment and Financing Solution for Payroll Payments

Reason for project

Payroll payments represent up to 30% or more of a company's revenue, yet these payroll payments denote a significant lack of available cash flow because of their inflexibility. We propose an ability to improve cash flow and lower costs by pushing out Days-Payroll-Outstanding (DPO) for Payroll payments.

Cash flow is equally a problem for employees and financial distress is a common source of reduced efficiency at work for employees. In fact, a large majority of workers are living paycheck-to-paycheck. Therefore, we propose an ability to accelerate a paycheck and increase cash-flow by obtaining a low-rate personal loan based on the company's credit rating.

Checks still account for more than 50% of payroll payments in the U.S. Yet, check's drawbacks include insecurity, high cost to create, high susceptibility to fraud or theft, and high cost to cash. Worse, 9 million families in the U.S. have no bank accounts at all even though many of them are working. For employees who are unbanked or on checks, we propose to use Payroll Cards to help them integrate with the world of digital finance.

Finally, having options about how wages are received is sometimes as important to workers as the job itself. We propose giving employees flexibility, choice and control with regards to the mode of payment – Direct Deposit, checks, Payroll cards, or Debit cards.

Goal

We would like to discuss our payment project with customers to better validate and refine our product requirements. This would allow for a prioritization of the discussed processes and a refinement and iteration on the value proposition. This feedback and customer validation will be used in the creation of a full business and prioritized implementation plan.

Role of customer

Customers and partners will provide feedback on the proposed payment product functionality, validate the value proposition and raise new requirements for our proposed Payroll Payment offering.

Planned activities and estimated effort for participants

Our goal is to create a focus group of customers during the 2nd half of 2018 and interact with them. We would like to engage the customers in a workshop for an in-depth review of the proposed payment product and to receive detailed feedback. For those customers who are especially interested in the proposed offering and who may be interested in being early adopters of the future product, we would like to have additional face-to-face meetings to further explore how the product can best serve their needs.

Link to registration: <https://influence.sap.com/sap/ino/#campaign/1628>

Accelerate the connectivity to thirdparty cloud applications with SAP Cloud Platform Open Connect

Reason for the project

SAP Cloud Platform Open Connectors provides pre-built and feature-rich connectors to simplify the connectivity and seamless integration with over 150 non-SAP cloud applications. Customers benefit from connectivity to third-party applications via harmonized RESTful APIs and can develop and map canonical data models to extend pre-built connectors. Furthermore, customers can build API Composition across connectors.

Many customers and partners have complex enterprise system landscapes that feature a variety of application vendors. To date SAP's Cloud Platform Integration (CPI) prepackaged content catalog (which is a big advantage for customers) has been mostly SAP based. With SAP Cloud Platform Open Connectors customers will gain access to 150+ SaaS third party connectors. Customers will benefit from greater flexibility moving forward knowing how easy it is to use standardized LOB interfaces provided by SAP Cloud Platform Open Connectors.

Goal

Main goal of the project is to showcase the new capabilities, discuss proposals for upcoming future topics and collect feedback on them from customers and partners. This would enable us to shape the product better and deliver features in alignment with the customer requirements.

Some of the functionality that would be validated with customers/partners/consultants include:

- Pre-built connectors to third-party applications
- Bridging connectors gaps
- Enhancement on existing pre-built connectors.
- New connectors for third-party applications
- Harmonized APIs across multiple third-party applications
- Resource level alignment for common entities like accounts, contacts, opportunities.
- Usability feedback on SAP Cloud Platform Open Connectors.

Role of the participants

Participants are expected to understand each capability presented in the workshops/calls and provide constructive feedback. This CEI project would give the participants an opportunity to influence and steer the direction for the features, based on real time use cases and requirements.

Planned activities and estimated effort for participants

The activities planned are an (onsite) workshop of 2 days and up to 4 remote calls for specific topics

Link to registration: <https://influence.sap.com/sap/ino/#campaign/1641>

Alert Notification Service

Reason for Project

Observability of cloud applications is not a fancy word anymore, but a must-have for successful production delivery. With Alert Notification service we are offering customers a single place to configure consumption of alerts for their resources in SAP Cloud Platform and to consume them in alert management tool of your choice. Out of the box integration with popular systems like SAP Solution Manager, Slack, Webhook, Email. Our API-first approach offers you smooth integration in your environment.

Goal / Role of customers

We would like to hear your opinion about the existing capabilities and to understand more about your practical demand for alerting in SAP Cloud Platform, like:

- With other target system you would like to have integrated?
- Is the definition's workflow streamlined? Does it need additional details?
- Do the offered alerts covering your needs in SAP Cloud Platform?

Planned activities / estimated effort

- Option 1 - Minimum Package
 - Virtual/on-site workshop for evaluation of our offering (Cockpit, API, Integration systems) based on our own accounts and applications.
 - Expectation is to collect feedback on the base offering.
- Option 2 - Standard package
 - Includes Option 1 and expect that the customer will use the service with their own resources. Try to simulate real-live situations what should be improved via our Service.
 - The feedback will be based on actual usage of the service containing "real world" examples.

Link to registration: <https://influence.sap.com/sap/ino/#campaign/1669>

Analytics Consumption Pages in Intelligent Enterprise Suite

Reason for project

Right now customers get various way to consume their different analytics contents. As SAP Analytics Cloud will be the only provider for analytics content within Intelligent Enterprise Suite, this project will focus on the definition and design of Analytics Consumption Pages. Then our customers will gain better and consistent embedded analytics experience from any applications in Intelligent Enterprise Suite.

Project Goal

We would like to discuss our Analytics Consumption Page Types with customers to better understand their needs of analytics content in their business scenario. This would allow for a prioritization and evaluation of the proposed analytics consumption workflow as well as the templates designed for those Analytics consumption pages.

Role of customer

Customers and partners will provide feedback on proposed Analytics Consumption Page designs, validate analytics consumption workflow and raise new requirements for our Analytics Consumption Page

Planned activities (format of exchange) and estimated effort for participants

The engagement will likely entail one-day joint workshop, several interview sessions and conference calls at manageable intervals throughout the project (1-2 per month). Overall, the activities are not supposed to take more than 2-3 hours per month.

Link to registration: <https://influence.sap.com/sap/ino/#campaign/1633>

Asset-centric Services in SAP S/4HANA Cloud

Reason for the project

As of Q4 2018, a first version of the new customer and asset-centric service capabilities will be launched in SAP S/4HANA Cloud, providing an initial focus on ad-hoc field service, followed by inhouse repair, asset centric, and complaints and returns functionality throughout the year 2019. This allows to benefit from service management backend support directly in the SAP S/4HANA Cloud.

Goal

The project shall help customers to understand the new offering, help SAP to understand customers requirements of customer and asset-centric service back office, and provide a solid ground for SAP's further planning of SAP S/4HANA Cloud functionality and content in the sales and service domain.

Role of participants

Provide feedback for initial release; discuss roadmap for future releases

Planned activities and estimated effort

- Initial call: 1 hour
- 2-3 workshop days for a sub group of participating customers
- Quarterly conference calls for all interested customers: 1 hour
- Closing call: 1 hour

Link to registration: <https://influence.sap.com/sap/ino/#campaign/1672>

Business Logging - Cloud Business Reuse Service

Reason for project

Business Logging on SAP Cloud Platform is a Cloud Business Reuse Service that is envisioned to be used by cloud applications to log business-relevant log Messages, with one or more records with dynamic parameters in each record. Applications can use the tenant-aware reuse service to track 'business flow' of a cloud application so that troubleshooting can be done via reads of logs. Via these services PaaS Logging and SaaS logging can both be done.

With this project we want provide our customers a ready insight into application execution from a business perspective.

Goal

The goal is to elicit customer requirements as well as feedback, and shape the developments of Business logging for SaaS logging as well as PaaS logging.

Role of customer

Attend sessions - provide requirements and feedback

Planned activities and estimated effort for participants

Requirements' Workshops, Hands-on Feedback. Estimated Effort : 2 days

Link to registration: <https://influence.sap.com/sap/ino/#campaign/1652>

Business Solution Contract in SAP S/4HANA Cloud

Reason for the project

Digital transformation and digitalization create a perpetual disruption in the business landscape, challenging companies to continually update their business models. To do so successfully, they must consider the entire business – services, projects, subscriptions, products, pricing, sales, delivery, and billing – embracing and taking advantage of transformation at every step.

All this requires significant change to established business processes. An integrated solution on contract management is at the center of the lead-to-cash end-to-end process, providing a consistent view on the “commercial inventory” for each client.

Goal

This project will help customers and prospects to understand SAP’s new solution for commercial services and solution business. It is an open forum for feedback to SAP around solution business requirements and influencing SAP’s roadmap for commercial services and service management.

- Discuss and design the next-generation services processes with SAP and peer customers
- Establish an on-going relationship with the opportunity to co-innovate on SAP’s roadmap for S/4HANA Cloud’s services scenarios
- Influence the roadmap of SAP’s most strategic public cloud product.

Role of participants:

Solution Sales Executives; Service Managers; Contract Managers

Planned activities and estimated effort

- Initial call: 1 hour
- 2-3 workshop days for a sub group of participating customers
- Quarterly conference calls for all interested customers: 1 hour
- Closing call: 1 hour

Link to registration: <https://influence.sap.com/sap/ino/#campaign/1673>

Business Transaction Types in Closing and Analytics and SAP S/4HANA

Reason for the project

To facilitate the automation of financial close, we want to change the current period lock functionality towards a new concept: We plan to use Business Transaction Types to lock periods both for FI and CO processes. These business transaction types as a drilldown element in a Financial Statement will significantly enhance the value of our analytical offering.

Goal of the project

We will work on a supportive design of an integrated period control for CO and FI processes. Further, we will identify and define use cases for analyzing business data by Business Transaction Type. For both of these contexts we want to work out an adequate granularity and adaptability of the set of Business Transaction Types.

Role of the customers

We want to gain expertise and discuss the following questions: What are the exact situations today in which your Business Analysts or Accountants cannot easily and out-of-the-box understand and reconcile the numbers in your accounting data base with the underlying reality of your operational or closing activities? Which detail in layering the volume of transaction data by business terms is needed to understand the value flow after the fact? Further, we want to collect your feedback to our ideas and solution proposal both for analytics and period control. Finally, your end users shall test both our analytical tools and our period control tools in an acceptance test.

Planned activities and estimated effort for participants

Your activities include participation in the initial call (1-2 hours) where we will set the stage for the project. In an early phase of this project we would like to invite you to a one-day workshop to work out use cases for reporting and period control in detail. For collecting and detailing your requirements and feedback an effort of about 2 to 3 hours per month during a 6-month time frame will incur. Activities may include on-site visits at your premises and/or remote calls. Towards the end of this project we would like to invite you to test the solution. Please plan for the involvement of business users and end users in all these phases.

Link to registration: <https://influence.sap.com/sap/ino/#campaign/1678>

Continuous Integration for ABAP Software Logistics

Reason for Project

DevOps, Continuous Integration and Continuous Delivery are development paradigms that are more and more followed these days. These approaches are most probably also wanted and valuable in the world of ABAP. But how should this look like? How can SAP be of help for you in this area? We would like to find answers on these questions. We would like to show our ideas for working with Continuous Integration paradigms when it comes to software logistics for ABAP and how SAP Cloud Platform ABAP Environment realizes transports using git as of today.

Goal

We would like to learn how you manage continuous integration today. Which tools and methods are you already using? Together with you, we would like to find solutions how these processes can become part of your ABAP environment. We would like to ask whether our ideas and your requirements fit together.

Role of the customer

We plan to offer different levels of engagement. First is that you can work with us in close collaboration. The second option is that you can decide that you would like to stay informed and give feedback.

If you decide to go for close collaboration, we would like to understand your processes and requirements in the area of Continuous Integration. We hope that you show to us how you are managing your software right now – meaning how do you distribute it to the different systems (test, production, sandbox, training,...)? Which CI processes do you use and how would you like to use them for ABAP systems? Maybe that we can also offer some testing opportunities for our new development.

If you decide to go for the information and feedback level, we plan to show our new development to you in phone conferences soon after we reached a new milestone and we will then ask you for your feedback

Planned activities and estimated effort

- Initial call: 1h
- If you decide to go for close collaboration: Workshops or calls which should take about 4h/month – maybe more depending on required discussions.
- If you would like to stay informed, see demos and give feedback : about 1h / Monat
- Closing call: 1h

Link to registration: <https://influence.sap.com/sap/ino/#campaign/1667>

Creating Sales Order from unstructured Data in SAP S/4HANA

Reason for project

A significant amount of sales orders are captured from email, fax, PDF or other unstructured format and to generate a sales order, lots of data has to be entered manually in the format required by the enterprise system. The Create Sales Order from Unstructured Data capability allows the Internal Sales Representatives to extract the sales order data from unstructured source format and create the sales order automatically.

Goal

Reducing the manual effort by automatically capturing and entering order data into system, thus significantly increasing the efficiency in the sales order creation process.

Role of customer

Provide data for Machine Learning case; Use case validation and idea generation. Further, usability testing to assess the effectiveness of our current applications. Be a co-Innovation partner during development phase. We want to validate requirements with customers and design together the user interaction for the process.

Planned activities and estimated effort for participants:

Use Case validation and feedback sessions would be done in smaller workshop sessions. Customer should share information on how the business process goes currently in the enterprise, and what's the pain points and future expectations. During development phase the customer(s) should do the following:

- Provide company data to train the machine learning algorithms
- Usability testing
- Discuss requirements and prioritize features for optimization
- Virtual or on-site Design Thinking activities to gather and validate requirements
- Participate in feedback surveys

Link to registration: <https://influence.sap.com/sap/ino/#campaign/1689>

Customer Churn Analysis

Reason for project

Customer Retention is key to any sustainable business. On average 65% of company's business comes from existing customers and acquiring the new ones is 15 times more expensive than retaining existing customers. Individualized customer retention solution is impossible to implement due to time and money cost, however, knowing that some particular customers are about to churn, companies could direct the retention efforts directly on them.

Goal

We would like to discuss the different churn use cases with customers, work with customers on co-innovation projects, in order to shape the concept and architecture of a Customer Churn Prediction and Analysis application which utilizes the predictive power of HANA and SAP Leonardo Machine Learning Foundation.

Role of customer

Customers and partners will provide insights on Churn use cases, how these use cases are currently realized in their organization, and how they expect these use cases to be realized by SAP's solution. Customer will also provide data for training predictive/machine learning models.

Planned activities and estimated effort for participants

The engagement will likely include: workshops, interviews (on business user), conference calls.

Link to registration: <https://influence.sap.com/sap/ino/#campaign/1618>

Data Lifecycle Services on SAP Cloud Platform (SCP)

Reason of the project

Applications built on SAP Cloud Platform (SCP) require services to manage data volumes, data blocking, and data retention (for meeting privacy requirements). Additionally, reducing the data footprint in the main cloud memory requires the automatic deletion of business data and the movement of data to external cheaper storage (like archiving). All such services are being built as reuse services under Data Lifecycle Services.

Goal

To help customers reduce costs by keeping data volume under control and also help with data privacy and protection.

Role of the Customer

We would like to work with the data administrators and Data Privacy Specialists from customers side to develop UIs and validate our requirements and priorities. We would also like to work with partners who would build applications on SCP to understand their requirements around data volume management as well as analytics on archived data.

Planned activities

Design thinking workshops with business users (data admins, DPP experts). Update calls to share progress and validate the designs

Time commitment required:

Initial call : 1-2 hours

2 days of workshop

1 hour call monthly to update progress.

Link to registration: <https://influence.sap.com/sap/ino/#campaign/1683>

Debtor Insights

Reason for project

Use Machine Learning to transform citizen services provided by tax and social services agencies, specifically to reduce liabilities and improve debt collection processes

Goal

SAP is seeking customer feedback and requirements for public sector tax, debt, and social service payment collections.

Role of customer

Provide or validate functional requirements related to any of the following:

- analysis of payments and uncollected revenues across all payment sources and constituent types
- possible root causes of why constituents become debtors
- how to determine impact of debtor events over time and risks of if/when constituents are likely to become debtors
- how to best visualize the citizen payment/debtor journey, showing the effect of events on the citizen over time
- how to best determine recommended actions based on different situations

- previous experiences with data science, predictive, or machine learning use cases

Planned activities and estimated effort for participants

1 project kick-off call (1 hour)

Periodic requests for information (email)

Monthly review calls (1 hour)

Optional onsite or virtual workshop to gather requirements or present/validate findings (half or full day)

Link to registration: <https://influence.sap.com/sap/ino/#campaign/1668>

Derived Indicator Management

Overview

Indicators derived from Machine Learning is a key component of PdMS. The users of PdMS expect reliable indicators e.g. Health Score of an Equipment in order to make decisions. By providing valuable explanations about the Indicators the user will be supported to make the decisions. We also want to include Adaptive Learning so that we can improve the Machine Learning outputs based on inputs from the experts (the users)

Goal

We would like to understand processes of our customer in order to derive opportunities for MLE indicator use cases, explanations and relevant actions.

Role of the Customer

The customer will provide feedback on prototypes and provide inputs on validity of our assumptions and use cases. Bring up more relevant new requirements/expectations.

Planned activities

We would like to have workshops (first one in person) followed up with calls at preferred intervals. Approximately 1 workshop and 2 calls over 2-3 months.

Link to registration: <https://influence.sap.com/sap/ino/#campaign/1624>

Digital Forecast for Incoming Sales Orders with SAP S/4HANA Predictive Applications

Reason for the project

Forecasts of incoming sales orders or revenues are usually created manually by sales representatives and their managers. The process of compiling and reconciling the data requires a lot of time and resources, resulting in only a few new forecasts per year. With SAP S/4HANA Predictive Accounting complemented by advanced statistical methods, we want to introduce an ongoing automated forecasting of incoming sales orders and expected revenues. This then allows customers to continuously drive business decisions based on high-quality and consistent predictive information.

Goal of the project

In the project, we want to discuss possible integration scenarios of SAP S/4HANA Predictive Accounting with SAP Predictive Analytics. We are aiming to turn the discussion results into a prototype which leads the way for future productizations.

Role of the customers

We want to discuss your specific requirements regarding digital forecasts for incoming sales orders and revenues. We want to collect your feedback to the prediction tools and possible integration scenarios, and elaborate a solution proposal.

If data needed for forecasts based on statistical algorithms are available, we prototype the solution proposal. You then will validate the solution and provide feedback regarding possible future enhancements.

Planned activities and estimated effort for participants

Your activities include participation in the initial call (1 hour) where we will set the stage of the project. For collecting your requirements and feedback an effort of about 2 to 3 hours per month during a 3-month timeframe will incur. Activities may include on-site visits at your premises and/or remote calls. For your participation in a possible prototype additional efforts will be needed, which we then will align jointly in due course.

Link to registration: <https://influence.sap.com/sap/ino/#campaign/1674>

Downpayment processing in SAP Business ByDesign Financials for Italy, India

Reason for project

In certain countries (e.g. Italy), before posting payments in advance, it is necessary to send an invoice to the customer called "Down Payment Invoice" - but with no revenue posting.

We understand that the money received from customers is subject to VAT at the payment date. By consequence, the company, at the time when money is being received from the customer, must issue an invoice for the money received and calculate the VAT for the goods the company will deliver in future to the customer.

We would like to reach out to customers/partners, understand and explore the regular and variant scenarios around such documents. For e.g. partial/full clearing of such an invoice, clearing in foreign currency, tax implications, any constraints that need to be applied to such invoices vs. standard invoices, etc.

Goal

The goal of this engagement would be to discuss the topic with partners and customers to better understand their needs and the different variants, accounting postings, legal and overall reporting requirements.

Role of customer

We expect participants to be able to outline the scenario from a legal and accounting standpoint and help us identify requirements and priorities for this scenario and its variants.

Planned activities and estimated effort for participants

The engagement will likely entail joint workshop and video conference calls at manageable intervals throughout the project (1-2 per month) to set the context and high-level planning.

Link to registration: <https://influence.sap.com/sap/ino/#campaign/1640>

Extend the scope and realm of publishing capabilities

Reason for project

Developing analytical reports and content from scratch can be time consuming for customers. It is helpful if the product has a provision for providing samples and templates, that serve the needs for various organizational functions (Accounts, Finance, HR, Legal, Marketing, etc.) as well as are designed requirements of specific industries (Manufacturing, IT, Logistics, Banking, etc.) in mind. SAP Analytics Cloud already offers this feature, however the abilities for publishing content is restricted currently.

Project Goal

We would like to explore and garner feedback on the following (and if possible more) lines for this project:

1. Can the rights and scope for publishing be extended to more users? What roles, authorizations and checks should be considered for addition
2. Extending capabilities for allowing publishing content between tenants both in private and public modes
3. Any other improvements based on partner/customer use cases

Role of customer

Customers and partners will be engaged to provide feedback on the proposed features. We would also like to involve them in validating the current functionality and enhancements as they come into the product

Planned activities (format of exchange) and estimated effort for participants

The engagement will involve communication through voice calls, video conferences and workshops.

Link to registration: <https://influence.sap.com/sap/ino/#campaign/1636>

Flexible Benefits in SAP SuccessFactors Employee Central

Reason for the project

Global Benefits is a cloud-based benefits management solution. The competition for talent has resulted in an increasing number of companies adopting flexible benefit programs as a strategy for attracting and retaining an increasingly diverse workforce. With flexible benefits, employees choose the benefits that are most valuable to them, thereby increase employee engagement, satisfaction and retention. Companies also realize cost savings by not paying for benefits that are not used or valued.

Flexible benefits is already prevalent today in United Kingdom, Netherlands, Singapore, Australia, India, and South Africa and is a hot topic globally. Yet, while companies are beginning to question the relevance of some historic benefits to a new generation in their workforce, they fear the complexity of flexible benefits and are looking for efficient solutions. Within the same country, companies follow different processes to tailor their flexible benefit plans that can suit the actual needs of their employees. This makes the first step of understanding in-house benefits practice across different customers critical to arrive at a solution which is highly flexible and robust in nature.

Goal

Our focus for this initiative will be to work with UK customers to develop a best practice library of flexible benefit programs and processes that can be built into the product and made available to SAP customers globally.

We would like to understand from customers:

- How they identify the elements of their flexible benefits package?
 - How are their plans administered?
 - Pain points faced by admins and employees during this process
 - Usability of alternative flexible benefits prototypes developed by experts
- Additionally, we would also like to identify flexible benefits patterns across different countries/customers to enable us to design the solution more effectively.

Role of the customer

Customers will act as sources for requirements gathering and help to provide feedback on proposed functionality, validate scenarios and indicate legal requirements for this feature. We will ask customers to include employees, the end users of this tool, to provide feedback on the user interactions.

Planned activities and estimated effort for participants

The engagement will entail one in-person workshop and conference calls at manageable intervals throughout the project (1 every 6-8 weeks).

Link to registration: <https://influence.sap.com/sap/ino/#campaign/1627>

Group Reporting Master Data Harmonize Engine in SAP S/4HANA

Reason for the project

In many global corporations, the master data on group level differs from the master data on the subsidiary level. For data consolidation, group reporting, and legal and management purposes, master data between group and subsidiary must be harmonized.

Goal of the project

To work on a solution to harmonize the master data between group and subsidiary.

Role of the customers

We want to gain expertise and discuss the following questions: What are the exact situations today in your corporation about the master data difference between group and subsidiary level? How about the solution you have currently in place and what are your expectations for a master data harmonizing solution.

Planned activities and estimated effort for participants

Your activities include participation in the initial call (1.5 hours) where we will set the stage of the project. In an early phase of this project we would like to invite you to a interview meeting (2 hours) use cases for group reporting master data harmonizing in detail. After collecting and detailing your requirements and feedback an effort of about 2 to 3 hours review meeting will incur. Activities may include on-site visits at your premises and/or remote calls. Towards the end of this project we would like to invite you to test the solution. Please plan for the involvement of business users and end users in all these phases.

Link to registration: <https://influence.sap.com/sap/ino/#campaign/1675>

Influencing Digital Commerce for Service Providers

Reason for the Project

Service Providers are investing in digital transformation projects to deliver high-quality personalized and truly exceptional omnichannel customer experiences.

Goal of the Project

The purpose of the Customer Engagement Initiative is to gather, define and prioritize requirements as well as validate the scope and vision of our SAP Commerce accelerator product offering. The telco and media accelerator product offering is expanding rapidly into other industries. We invite you to co-innovate with SAP and fellow customers to shape the future of the solution. We aim to address the changing needs of our customers by addressing the challenges related to consumer behaviors, customer experience, regulatory requirements, compliance, complex subscription-based business models, partner relationships and the enablement of new technologies such as IoT.

Role of the Customers

We are looking for customer feedback on the content and scope of the project. We are seeking feedback on business process insights, functional requirements and guidance/validation on core scope topics to shape our roadmap.

Planned Activities and estimated effort for participants

- Customers will meet with us for telephone conference calls (1 – 2 hours) depending on the topic for assessment and requirements / follow-up conference calls (1 – 2 hours) for design/solution presentation
- For customers with high interest in our solution, we can organize onsite requirement gathering workshops (half-day or one full-day)
- We will organize periodic conference calls (1 hour) to keep customers informed on the progress
- Optional cooperation options available during development cycles including reviews and usability tests

Link to registration: <https://influence.sap.com/sap/ino/#campaign/1620>

Integration of Key User tools in SAP S/4HANA

Reason of the project

In SAP S/4HANA Analytics, business data can be analyzed and various reports can be created. These Reports needs to be created on the data model which can be a Cube or a Query. Customers can also extend the standard SAP objects with the help of key user tools and design own custom fields, cubes, queries, KPIs, and reports. Since various key user tools needs to be used frequently to create a customized data model, integration within these tools would make it simpler for the key user who extends the objects.

The Goal

To know the best way that these key user tools can be integrated to give a seamless flow in the usage of the tools.

Role of the customer

We would like to work with analytics specialists or key user who works on creation of KPIs, reports, data models or analytical content. We would like customers to validate our requirements and provide insight into their current working model in building analytical content

Planned activities

Design thinking workshop with key users. Intermediate feedback on the project status

Time commitment required: Initial call: 1-2 hours. 2 days workshop

Link to registration: <https://influence.sap.com/sap/ino/#campaign/1684>

Intelligent data privacy by design - supporting interpretation of legal terms

Reason for project

The General Data Protection Regulation (GDPR) entered into force May 25, 2018. It addresses various obligations for controllers (organizations deciding on the processing of personal data for their purposes) and for processors (processing on behalf of the controller).

One of the difficulties for implementing is that GDPR makes heavy use of indeterminate legal terms which are very hard to interpret by legal personal. Being able to interpret such terms usually requires year-long training and expertise.

In recent years a framework for semi-automated support in interpreting indeterminate legal terms has been developed.

Now, an intelligent wizard supports Legal personal as early as possible thus solving a major pinpoint in designing lawful software.

The cooperation shall create a framework for Data Privacy processes to facilitate the legal interpretation of Data Privacy requirements needed for executing a Business Process. The results shall be tested and validated together with internal and external customers.

Goal

We want to pilot our framework with customer on real scenarios.

Role of customer

During this project we would like to gather also customer concerns and feedback on usability and co-innovation in general.

Planned activities and estimated effort for participants

There will only be limited effort required for customers: participation in workshops, design thinking, prototypes, usability feedback and providing their examples.

Link to registration: <https://influence.sap.com/sap/ino/#campaign/1653>

Intelligent dispatching on the shop floor based on real time data and simulation

Reason for project

Dispatching and scheduling on the shop floor has become more challenging due to the ever-increasing complexity of products and production systems. Thanks to “IoT/M2M”, today, planners and production supervisors often have access to real-time data on the status of machines, work orders, and disruptions (e.g. resource outages, supply issues, quality problems). However, current IT systems rarely support them to benefit from this flood of data to make faster and better decisions.

Goal

We envision a planning, dispatching and scheduling system that helps planners, production supervisors, and foremen to collaboratively develop and adapt production plans and schedules, to quickly react to disruptions and continuously adapt the plan to match reality. The system would allow users to run what-if-scenarios to simulate the likely impact of potential decisions on plan feasibility, utilization, efficiency, and cost. AI/Machine Learning algorithms may propose starting points for better decisions.

Role of customer

The goal of this customer engagement initiative is to gauge the need for IT support and to identify key use cases as well as ideas for how such an IT system ideally would look like. We aim for a good vision, rather than a detailed product definition.

Planned activities and estimated effort for participants

We currently plan for two one-day design thinking workshops (in the region of Heidelberg/Walldorf, Germany) - the first to identify use cases, and the second to discuss early design ideas. However, these plans may be adjusted depending on the interest of the companies joining our co-innovation.

Link to registration: <https://influence.sap.com/sap/ino/#campaign/1626>

Intelligent Enterprise Scenario "Store Replenishment"

Reason for project

SAP's product strategy focuses on innovations around automation and process optimization through intelligent technologies (such as artificial intelligence/machine learning, IoT, predictive analytics).

This is specifically relevant for Retail and Fashion companies managing an ever changing assortment with millions of article store combinations. Precision and automation from forecast to store replenishment are key to be able to focus on higher value task.

SAP is building a new Intelligent Store Replenishment solution in SAP Customer Activity Repository applications bundle and aims at delivering additional intelligent capabilities for demand forecasting, replenishment and allocation.

This is a great opportunity for you as SAP customer in Retail and Fashion to influence current and future SAP innovations in this area through the customer engagement model.

Goal

Enhance today's and future Retail and Fashion applications with the following capabilities:

- 1) Predictive Inventory service to anticipate and adjust incorrect store inventory values
- 2) Product Similarity service to identify products which are similar in the perception of the consumer using Machine Learning
- 3) Improved consumer demand forecast with localized real-world data (weather, traffic, events, bookings) e.g. from Google, IBM Weather Company
- 4) Integration of further Intelligent Business services into the new Intelligent Store Replenishment

Role of Customer

- Engage with the SAP development team for workshops and remote sessions
- Provide business relevant input and validate concepts
- Become an early adopter

Planned activities and estimated effort for participants

- Joint calls and (on-site) workshops
- 2 people per customer (business user/IT expert)
- Effort can range from hours to days depending on the level of co-innovation (e.g. more if data is shared for proof of concepts)

Link to registration: <https://influence.sap.com/sap/ino/#campaign/1651>

Intelligent ERP and SAP S/4HANA Cloud

Reason for project

SAP S/4HANA Public Cloud provides customers with latest innovations in Machine Learning, Robotic Automation and Natural Language Processing. In the project, we want to validate several ideas on how to further enable an Intelligent ERP in Cloud with customers.

Goal

We are looking for customer point of views to determine the prioritization of our ideas.

Role of Customers

Interviews with at least 5 customers over a 3 – 6 month period to define the prioritization and detailed functional requirements.

Planned activities and estimated efforts

Customers would participate in one day design thinking workshops (prefer at customer's site) and twice a month conf calls to gather their input.

Link to registration: <https://influence.sap.com/sap/ino/#campaign/1680>

Intelligent Robotic Process Automation

Reason for project

Intelligent Enterprises need high automation level and there is a high degree of customer interest to automate repetitive tasks and achieve speed, efficiency and compliance. Robotic Process Automation (RPA) captures human actions in the UI level and digitally repeats it to execute on the processes automatically. SAP has started with the development of SAP Intelligent Robotic Process Automation solution which combines Machine Learning, RPA and Conversational AI as one integrated solution for customers deploy various robot based automation scenarios. This solution will have modules for robot designing, run time, monitoring and tasks repository. Customers can use this solution for executing their processes automatically consuming APIs or screen capturing. First release will have preconfigured SAP S/4HANA content bots delivered along with the Intelligent Robotic Process Automation platform. Follow-up releases shall aim to cover the wider SAP portfolio such as SAP SuccessFactors, SAP Ariba.

Goal

We would like to discuss our Intelligent Robotic Process Automation idea with customers to better understand their needs. This would allow for a prioritization of the discussed processes as well as a solid market requirement gathering.

Role of customer

Customers and partners will provide feedback on proposed functionality Validate existing scenarios and raise new requirements for IPA. We would like to understand customer use cases in detail

Planned activities and estimated effort for participants

The engagement will likely entail joint workshop and video conference calls at manageable intervals throughout the project (1-2 per month).

Link to registration: <https://influence.sap.com/sap/ino/#campaign/1639>

Intelligent Store Management

Reason for project

SAP plans to develop a intelligent cloud based store solution. Such a solution would help retail companies to adopt an intelligent store strategy and compete with e-commerce companies like amazon.

Goal

Leverage new technologies (such as sensors, RFID, machine learning, augmented reality...), capabilities of intelligent devices, new interaction principles to

- Offer enhanced service and experience and help people to find and buy what they need
- Know your customers, their preferences and path to purchases to increase store traffic and shopability
- Stock shelves with products that customers want, increase visibility and accuracy of stock on sales floor & backroom

Role of Customer

- Provide business relevant feedback to use cases
- Engage with SAP in Design Thinking workshops
- Periodic conference calls with SAP development teams to influence and validate design and UI
- Share your view on the intelligent retail store of the future

Planned activities and estimated effort for participants

- Join calls and (on-site) workshops
- 2 people per customer (store manager / store associate / Business IT) at least for one hour per meeting

Link to registration: <https://influence.sap.com/sap/ino/#campaign/1656>

Law To Action

Reason for project

Every day thousands of legal and regulation changes are being published by different governmental authorities. These publications are enforced via thorough auditing processes and pose a huge challenge for companies who must continue operations while remaining compliant. To ensure no law or regulatory rule is missed, companies must assemble a big team for monitoring, evaluating and reacting to that stream of changes.

Law to Action (L2A) uses Leonardo ML Foundation to:

Automate the intake of legal and regulatory changes from the web

Evaluate the relevance of each document

Rank and prioritize work

Assist with text analysis

Translate text from 40+ languages to English

Trigger internal processes semi-automatically

L2A works together with human intelligence to guarantee that nothing escapes the compliance radar.

Goal

We would like to discuss our Service idea and UX&UA content with customers to better understand their needs. This would allow for a prioritization of the discussed processes as well as a solid market requirement gathering.

Role of customer

Customers and partners will provide feedback on proposed functionality, user assistance content, validate existing scenarios and raise new requirements for our Service

Planned activities and estimated effort for participants

The engagement will likely entail joint workshop and video conference calls at manageable intervals throughout the project (1-2 per month). Overall, the activities are not supposed to take more than 2-3 hours per month.

Link to registration: <https://influence.sap.com/sap/ino/#campaign/1650>

Lead Conversion Propensity

Reason for project

With an objective to convert the maximum potential leads to opportunities, most of the time the marketers transfer high volume of low propensity leads to the sales team with not enough lead intelligence. High volume of low-propensity leads means wasted effort on sales teams as majority of all B2B generated leads are not sales ready.

Lead Conversion Propensity provides a better prioritization of leads, with highest propensity to convert, using the SAP Leonardo Machine Learning. This helps the marketing and sales teams to focus on those leads which show the highest conversion propensity to become customers. This helps the marketer to have a predictable forecast and insights into events influencing Lead Conversion

Goal

We would like to work with customers as co-innovation project and use the data for Machine Learning (ML) model training to fine tune the initial version of ML Model. We would also consider the variants of the business processes as used by the customers to include in our scenario development.

Role of customer

Customers will provide feedback on the already delivered functionality and raise new requirements as per their business process to fine tune the ML model and delivered scenario.

Planned activities

The engagement will likely entail joint workshop and video conference calls at manageable intervals throughout the project

- Usability and business process feedback on the available application features
- Interviewing the business user using our application as reference and take feedback on the lead management business process.
- Discuss the insights that can be developed on the lead conversion propensity and other use cases (lead nurturing, lead management) that has an impact on the machine learning use cases.
- Further feedback iterations

Link to registration: <https://influence.sap.com/sap/ino/#campaign/1616>

Liquidity Planning and Analysis on SAP Analytic Cloud

Reason for project

With SAP Analytic Cloud, customers are enabled to do a cash planning with the reference from the transaction data in their SAP S/4HANA systems, using lots of dimension in cash planning, like by organization unit, by bank accounts, by liquidity items or even more. Since cash departments follow various ways in doing the planning and the follow up analysis, we would collect the mostly common ones and ensure the extensibility and customizing required.

Goal

Discuss with customers about the dimensions used in their cash planning, and also the analyzing scenarios between planning and actual flows

Role of Customer

Treasury & Cash department business users, who are performing the periodically cash planning for organization.

Planned activities and estimated effort for participants

The engagement would mostly be conference calls for review and joint discussion through the product lifecycle. The activities shall take no more than 1-2 hours per month

Link to registration: <https://influence.sap.com/sap/ino/#campaign/1677>

Manage Expenses via Intelligent Anomaly Detection in SAP RealSpend

Reason for the Project

With SAP RealSpend we provide a cloud-based expense monitoring application enabling managers to proactively manage current and future expenses. The newly released Machine Learning feature called Anomaly Detection automatically detects unusual expenses in the fields of wrong bookings, seasonal effects and unusual amounts or fraud. We are looking for customers to analyze detection patterns, discuss potential findings and improve our data models.

Goal

Showcase and validate our new Machine Learning feature "Anomaly Detection" and receive valuable customer insights

- Share Anomaly Detection concept and gain customer feedback
- Analyze results from Anomaly Detection algorithm based on pre-defined anonymized customer expense data set
- Jointly discuss and categorize identified unusual expenses
- Brainstorm how to improve data models going forward

Planned Activities & Estimated effort

- Individual customer sessions, onsite or remote

Link to registration: <https://influence.sap.com/sap/ino/#campaign/1682>

Marketing Scores (rule-based)

Reason for project

Our customers need an intelligent marketing solution, which supports personalization, optimization and automation of processes. Being able to score accounts, contacts and consumers is an important feature in this context. Beside machine learning also a simple rule-based scoring, which can be easily be created by the business user ad-hoc in the productive system, is highly demanded by our customers. Especially, for a B2B-scenario where potentially less amounts of data are processed the rule-based scores can be beneficial and are easier to consume compared to machine learning results.

Goal

We would like to discuss the use cases for rule-based scoring with customers to ensure right scope, functionality and prioritization of rule expressiveness and the Score Builder App.

Role of customer

Customers and partners will provide feedback on proposed functionality, validate use cases for rules and raise new requirements for the Score Builder App.

Planned activities and estimated effort for participants

The engagement will likely entail workshops and conference calls throughout the project (1-2 per month). Overall, the activities are supposed to take 5-6 hours per month. Also customer visits in person are foreseen.

Link to registration: <https://influence.sap.com/sap/ino/#campaign/1617>

Multi-Level Enterprise Product Structure Maintenance in SAP S/4HANA

Reason for project

The Product Structure is an essential part of an enterprise with the capability for defining the product and capturing and maintaining relevant information in a single-level or multi-level structure. In this project, we will design and develop multi-level product structure maintenance capabilities, where multiple roles of an enterprise are able to maintain the information in collaborative way.

Goal

To capture and validate input from customers while developing above mentioned product structure maintenance.

Planned activities and estimated efforts

Gathering expectations, validating design and UI. Collecting expectation from end users. Testing and Validation. Efforts: 2-4 hours per month. Testing activities can involve more time but only at a later point in time.

Link to registration: <https://influence.sap.com/sap/ino/#campaign/1687>

Multi-level Handover of Engineering Product Structure to Manufacturing Bill of Material

Reason for Project

We want to design a multi-level handover functionality transferring the engineering structure to the manufacturing structure in SAP S/4HANA. The multi-level handover shall provide an automatic handover processes with support of managing occurring conflicts during the handover process. Capabilities from existing products like Product Structure Synchronization and Visual Manufacturing Planner should be leveraged.

Goal

We want to capture and validate feedback from customers while developing a multi-level handover functionality in SAP S/4HANA engineering and manufacturing capabilities.

Planned Activities and estimated efforts

Gathering requirements validating the design and UI. Collecting expectation and feedback from end users. Testing and validation. Efforts – 2-4 hours per month. Testing activities can involve more time but only at a later point in time.

Link to registration: <https://influence.sap.com/sap/ino/#campaign/1688>

Multilingual Development and Translation with SAP Translation Hub (Cloud and On-premise)

Reason for project

In today's world, applications need to target a global audience. This global audience expects software to speak its language. But how do you translate a product into the world's languages efficiently and cost-effectively?

The answer is by utilizing SAP Translation Hub, an SAP Cloud Platform service that opens the door to the wealth of SAP's translation experience across multiple products and languages. This service enables you to reuse the clear, up-to-date, and consistent terminology and translations that you know and expect from SAP's products. You can achieve the global acceptance of your product by translating the UIs of your products quickly and easily, using SAP Translation Hub. Learn more about the service offering in the SAP Translation Hub product video on YouTube:

<https://youtu.be/QFih3emYXm0> .

Goal

We want to make sure that the translation functionality and go-to-market strategy of SAP Translation Hub fit the bill for you, our customers. And to do that, we would like to invite you to work with with us, and to validate and prioritize the features for upcoming releases with us.

Role of customer

Customers and partners will provide feedback on proposed functionality

Validate existing scenarios and raise new requirements for our Translation Service

Planned activities and estimated effort for participants

The engagement will likely entail joint workshop and video conference calls at manageable intervals throughout the project (1-2 per month).

Overall, the activities are not supposed to take more than 2-3 hours per month.

Link to registration: <https://influence.sap.com/sap/ino/#campaign/1649>

New Predictive Maintenance business processes

Reason for project

SAP Predictive Maintenance and Service covers a number of business processes along Condition-Based Maintenance and Predictive Maintenance out of the box. This applies to operators to equipment as well as manufacturers desiring to set up new equipment health monitoring services. We want to extend these business processes to include more industry-specific examples, as well as going more in-depth for engineering processes, and processes to best support Reliability Centered Maintenance goals.

Goal

A set of detailed and ranked business processes, exemplified in use cases and personas. Integrations into other systems will also be outlined.

Role of customer

Participants will provide insights on past challenges and future desires along using equipment-related data in rules and statistical models to find equipment health issues, and act on them.

Planned activities and estimated effort for participants

The engagement will likely entail a series of remote sessions, plus the option to do deep-dive workshops at participating customers. The effort would be around 5 hours across the remote session, over the 2-3 months of the project, plus optionally if the customer decides on a workshop the full day plus a half day of preparations.

Link to registration: <https://influence.sap.com/sap/ino/#campaign/1621>

Next Generation Business Intelligence Launch Pad with Fiori design for BI 4.3

Reason for Project

Using Next Generation Business Intelligence (BI) Launch pad, Customers are experiencing the new BI Launchpad with Modernized User interface with Fiori design principles and new simplified workflows.

The new BI launchpad also comes with loads of new functionalities like:

1. New Theme Designer where customers can do branding and customize the BI Launchpad.
2. Fiori BI Launchpad to support preferences at users/user group level.
3. Home page enhancements
4. Publication creation and Scheduling support

Goal

We are looking at making use of this CEI project in order to interact with the customers to understand the level of user experience and responsiveness that they are expecting in our application. We are planning to include the inputs that we receive into next BI Platform releases itself so that CEI customers would be able to see immediate impact of their feedback on the application.

Customer Role and Planned Activities

- Engage, Test and seek feedback from customers before rolling out key features into the product
- Conduct Design Thinking workshops across customer locations to find out problems, gaps and scope for improvements.

Link to registration: <https://influence.sap.com/sap/ino/#campaign/1637>

Next Generation Sales and Fleet Management in Automotive

Reason for project

SAP is currently working on a new concept in the Automotive sales and service domain, addressing new business models and trends that we observe in the market.

The concept consists of three key elements:

- Digital vehicle hub for modelling vehicle data
- Subscription management
- Pool management

Goal

The goal of the project is to define the centerpiece of the next generation sales and service strategy within DI. The concept is directly related to the automotive and industry machinery and components industries.

Role of customer

We require and expect participating customers to:

- Validate the requirements that we have formulated
- Share with us their ideas and requirements
- Perform initial testing of existing prototypes

Planned activities and estimated effort for participants

We offer various roles of engagement depending on the customers interest in the topic. By means of example:

- Regular calls (approx. every 4 weeks)
- Onsite Workshops
- Availability to support us with user experience tasks

Link to registration: <https://influence.sap.com/sap/ino/#campaign/1662>

Perishables Procurement Evaluation

Reason for project

SAP Merchandising for Retail (and Wholesale Distribution) based on business suite contains a workbench for Perishable- and Fresh Item Procurement. In SAP S/4HANA Retail for merchandise management, this workbench has been depreciated and is not available any more (See Notes 2368747 and 2368739).

SAP plans to work with customers in order to understand interest and requirements for a potential future solution for perishables procurement on SAP S/4HANA Retail for merchandise management.

Goal

Goal of the project is to understand if there is a common set of business requirements from different customers that could be addressed with a new solution for SAP S/4HANA Retail for merchandise management.

The different dimensions like cloud vs on-premise, S/4 vs. SAP Cloud Platform etc. shall be evaluated. After the workshops, SAP will decide if such a solution will be planned and in what way – standard solution, custom solution or partner solution. Currently there is no commitment from SAP for any of the options.

Role of customers

- Share the current process of perishables procurement
- Define business requirements for a potential future solution
- Engage with SAP in Design Thinking workshops – ideally together with other customers
- Co-innovate with SAP
- Give early feedback on concepts

Planned activities and estimated effort for participants

Initially we plan a 2-day Design thinking workshop with multiple customers in the Walldorf area. Estimated effort is 2 days for the workshop and 2 days for preparation and wrap-up.

Link to registration: <https://influence.sap.com/sap/ino/#campaign/1654>

Process Automation of Bank Statements in SAP S/4HANA

Reason for Project

The application of bank statement to open items as well as to G/L accounts requires frequently high manual investigation. Even the creation and maintenance of conventional rule-based approaches could not fully avoid unreasonable efforts in this process yet.

Goal

In the project, we would like to show the first iteration of our new development in this area and discuss in detail customer needs for the application of cash within the Bank Statement process that actually cannot be supported by an automated mechanism. The future development of this functionality will be mainly driven by the feedback of our customers.

Role of the customer

We want customers to review the first iteration of the functionality and provide feedback on it. The main target is then the feedback regarding detailed customer requirements from an end/user perspective for an highly automated process. Finally a review and validation of a later implementation is possible.

Planned activities

Workshops, update calls to share progress

Time commitment required:

Initial call : 1-2 hours

1 day of workshop

1 hour call monthly to update progress.

Link to registration: <https://influence.sap.com/sap/ino/#campaign/1679>

Product Configuration Intelligence

Reason for project

SAP is building a cloud based solution for SAP S/4HANA that will simplify and streamline the product selection and configuration process as well as the budgetary price estimation process by leveraging machine learning and historical configuration data. The solution will provide needs based product selection and configuration capabilities (as opposed to featured based) that will help user gets the optimal product/solution to address their business challenge. It is also planned to use machine learning to streamline the budgetary estimation process.

Goal

Requirement validation, backlog prioritization and end-user testing for the solution.

Role of customer

We are currently developing the solution and we would like to involve customers to validate requirements, help prioritize the backlog items, test UIs, join monthly sprint review calls, etc. for the next release. We would also like to validate scenarios for SAP S/4HANA.

Benefits for participating include:

- Gain early insights into SAP's product visions / ideas / research projects
- Provide requirements and feedback directly to the product team
- Gain early insights into potential later products through evaluation of early prototypes before they are implemented
- Establish a direct line of communication to the product development organization

Planned activities and estimated effort for participants

We would request that customer participate in the following:

- Bi-weekly calls
- 1- 2 workshops following a Design Thinking approach at customer's site or onsite at a SAP office with participation/interviews of IT and business users.
- Usability and functional testing (optional)

Link to registration: <https://influence.sap.com/sap/ino/#campaign/1661>

Product Master Services in SAP S/4HANA

Reason for the project

Applications, whether from SAP or another vendor, understand product domains differently and these applications have rich data sets that are also often specific. We therefore want to build a centralized service with the capability to enhance this by other applications. The new service will act as a reuse service across all applications that need a product master.

Goal

The key goals for the interaction with customers would be:

- Identify the domains for products in customer landscapes. Understand the Data Model requirements from the customers.
- Identify the integration scenario that exists with our customers for consumption of a service natively built in cloud

Planned activities

From the implementation point of view, we plan to deliver the first version of the central services in SAP Cloud Platform (SCP) with the core attributes and some reuse components which could be provided by the platform/other applications in SCP. As part of the customer engagement we want to evaluate the UI design in terms of simplification, innovation, and intuitiveness. We will share our architecture and identified integration cases and discuss them.

Estimated effort

Separate half day or full day sessions with 2-3 customers.

Link to registration: <https://influence.sap.com/sap/ino/#campaign/1670>

Project Management App for Project Members - Consultants

Project Description

In Professional services projects, success is largely driven by how optimally employees are placed in highly diverse projects to dedicate their skills, expertise & know-how to solve concrete business challenges for their clients. This application intended for such project team members focuses on bringing relevant intelligent information accessible to them such as to view upcoming projects relevant for them matching skills, availability and other personal preferences, raising hand and showing interest to be staffed on such projects, bookmark interesting projects, keeping on's profile up to date and being able to view trainings to learn missing skills to get up to date with latest relevant trending project skills

Role of customer

Review concepts, mock ups & participate in quarterly product review

Planned activities and estimated effort for participants

2-4h / month

Link to registration: <https://influence.sap.com/sap/ino/#campaign/1663>

Project Management Insights and Reporting

Introduction

In Professional Service Industry, Project Manager would need to have an overview of the overall Project portfolio to quickly check the project progress, cost and margin KPIs for important projects. Also Engagement Manager would want to track the on the overdue billing, invoices, missing time recordings to quickly gauge the health of the projects under his/her responsibility.

Reason for project

Project monitoring, reporting and analysis brings different strands of information around project business together. The solution is intended to be based on SAP Analytics cloud technology addressing individual needs of different users such as project managers, project controllers, client partners and business managers. The solution aims to be open and extensible to address individual customer needs.

Goal

Industry focused intelligent enterprise solution addressing project analytics & dashboards.

Role of customer

Review concepts, mock ups & participate in quarterly product review

Planned activities and estimated effort for participants

2-4h / month

Link to registration: <https://influence.sap.com/sap/ino/#campaign/1664>

Redesign of Content Framework for SAP S/4HANA

Reason of the project

A reworked content framework based on a new data model with an improved content authoring tool (business configuration workbench) and content usage tools (org app, scoping app, configure your solution, manage your solution) will be launched for SAP S/4HANA.

Goal

Get a better understanding of current new data model design, new tools and functionality, collect feedback from service center and end users about the process and functionality.

Role of the customer

Service center and pilot customers for productive usage of SAP S/4HANA Cloud based on new content framework

Planned activities:

Initial call: 1-2 hours

2 days of workshop Face – to- Face

Regular updates of functionality and issues: 1 hour virtual call monthly

Link to registration: <https://influence.sap.com/sap/ino/#campaign/1685>

Requirements for SAP Enterprise Threat Detection - Cloud Version + Managed Services

Reason for project

SAP Enterprise Threat Detection is currently an on-premise product. A cloud version is planned for 2019. In order to identify requirements for a cloud version, customer information needs to be collected about feature requirements and related Managed Services Offerings.

Goal

Gain insides into customer requirements and (security) concerns to use a security product in the cloud. Additionally, SAP wants to gain insides into requirements concerning features and services offerings, especially security alert processing within the application by special security staff, besides standard solution operations.

Role of customer

Customers can provide corresponding input about the features and services they require to identify the right cloud product and the right service (levels).

Planned activities and estimated effort for the participants

We plan several workshops with the customer - remote meetings plus potentially onsite visits. The estimated effort is between 2 and 5h per workshop, overall effort per customer should range between 5 to max. 15 hrs.

Link to registration: <https://influence.sap.com/sap/ino/#campaign/1655>

Research on IT Shared Services processes in large enterprises

Reason for the project: SAP is aware of the increasing challenges faced by IT Shared Services organizations, which are separate legal entities delivering IT services within large enterprises. SAP envisions to provide best practices as part of the Intelligent Enterprise Suite, designed to help these entities stay on top of those challenges, and enable them to make better decisions supported by SAP S/4HANA Cloud.

Goal: Get a better understanding on core processes, their current challenges, and expectations from customers managing the IT Shared Services for large businesses.

Role of customer: Provide input in design thinking workshop, and feedback to initial envisioned best practice processes

Planned activities and estimated effort

- Initial call: 1 hour

Customers in a contributor role:

- 2-3 workshop days Face – to- Face for a sub group of participating customers in the role of a contributor
- 5 x 90 min interviews with business users, and/or observations in the business work place
- Provide feedback in surveys related to the processes

Customers in a reviewer role:

- 4 x 2 hrs. virtual monthly meetings to review the designed processes.
- 1 hour Quarterly conference calls for all interested customers, to share results achieved
- 1 hour Closing call (all)

Link to registration: <https://influence.sap.com/sap/ino/#campaign/1681>

Retail Merchandise Management and Intelligent Enterprise in SAP S/4HANA Cloud

Reason for project

SAP evaluates customer requirements in order to support best practice processes in SAP S/4HANA Cloud for retail business processes. Additionally, we would like to discuss process ideas towards an intelligent enterprise.

Goal

The SAP S/4HANA Cloud customer can use standardized processes based on pre-configured content in a role-based way. This allows to achieve a fast time to value, low cost of operations and continuous access to SAP delivered future innovations for the customers.

SAP evaluates customer requirements in order to support best practice processes in SAP S/4HANA Cloud for retail business processes.

This should include Retail merchandise management with store business and omnicommerce processes as well as B2C e-commerce for pure e-commerce players.

For the B2C e-commerce business we see SAP S/4HANA Cloud's role to support the relevant backend processes and assume that a separate web-shop solution like SAP Hybris Commerce is used as the frontend.

We are looking for customers to discuss the above mentioned processes and requirements related to a public cloud solution.

We are also looking for customers who are interested in a Two-tier backend scenario, i.e. using the Cloud Merchandise Management solution for one or several of their subsidiaries, connecting to the central backend.

Additionally, we would like to discuss process ideas towards an intelligent enterprise. This can include innovative processes, for example supported by technologies such as IoT, Machine Learning, Augmented Reality, Natural Language Processing.

Role of customer

Ideally, the customers' contacts are business solution architects.

Planned activities and estimated effort for participants

The discussions can be held onsite or remotely. A small number of hours per participant would already be sufficient to provide feedback

[Link to registration: https://influence.sap.com/sap/ino/#campaign/1665](https://influence.sap.com/sap/ino/#campaign/1665)

Sales Planning applications in SAP S/4HANA Sales

Reason for project

Sales planning is an important task for a sales manager and it should be done on a yearly or quarterly/monthly basis. In the project, we want to collect key requirements and feedback from customers on the sales planning capabilities in SAP S/4HANA.

Goal

Collaborate with customers to assess how well the sales planning applications addresses their business needs. Identify new use cases and validate proposed ones.

Role of customer

We want to validate requirements on use cases, work on generating new ideas, and do co-innovation activities during the development phase like design together the user interaction of the process. Further, usability testing to assess the effectiveness of our current capabilities (Manage Sales Plans, Sales Performance-Plan/Actual, Sales Performance Prediction) is planned.

Planned activities and estimated effort for participants

Use Case validation and feedback sessions would be done in smaller workshop sessions. Customer should share information on how their current business process looks and what are the painpoints and future expectations. During development phase the customer(s) should do the following:

- Usability testing
- Discuss requirements and prioritize features for optimization
- Virtual or on-site Design Thinking activities to gather and validate requirements
- Participate in feedback surveys

Link to registration: <https://influence.sap.com/sap/ino/#campaign/1690>

SAP Analytics Cloud - Next Generation Smart Analytics

Reason for project

SAP Analytics Cloud is building and integrating Smart features which are driving the next generation of analytics functionality and enabling the intelligent enterprise. We want to engage directly with end users to fully understand their needs and get feedback on design proposals in order to deliver an industry leading user experience.

Project Goal

To best identify how Intelligent and Automated functionality can be incorporated into SAC to drive innovation and deliver an industry leading user experience.

Role of customer

End users will initially provide feedback on their role, tasks and current user experience of SAC and later we will share and validate with them new design proposals on Smart Topics influenced by this feedback.

Planned activities (format of exchange) and estimated effort for participants

The engagement will entail on-site research and video conference calls at manageable intervals throughout the project. The project should last around 6 months and take no more than 1 hour per month per person.

Link to registration: <https://influence.sap.com/sap/ino/#campaign/1635>

SAP Cloud Platform - Kubernetes Environment

Reason for Project

Containers and Kubernetes are recognized as important technologies in the creation of cloud-native applications. The SAP Cloud Platform Core development team is planning to offer Kubernetes Clusters-as-a-Service to customers and partners soon. This new environment complements the platform and adds additional flexibility so that customers and partners can run any kind of containerized applications or services in the context of SAP Cloud Platform.

Goal

We want to engage with customers and partners as early as possible to discuss our current and future offerings for Kubernetes in SAP Cloud Platform to better understand our customers' and partners' needs and validate our plans. Ideally, participants would already have concrete scenarios which they would like to build with container technologies.

Role of Customer

- Customers have the chance to learn what we are working on in the Kubernetes development area. They can influence future developments by giving their point of view and feedback.
- Customers can share their use cases and needs and get feedback from SAP experts.
- Selected customers can join our guided beta program as early adopters to implement scenarios which require containers and Kubernetes.

Planned activities and estimated effort for participants

- Initial call to explain our Kubernetes offering and plans (all customers, 1-2 hours)
- Individual calls with selected customers to collect their feedback and discuss possible scenarios (2 calls per customer, 2 hours each)
- Onsite workshops with selected customers (1 day workshop)
- Closing call (all customers, 1 hour)

Link to registration: <https://influence.sap.com/sap/ino/#campaign/1642>

SAP Cloud Platform Personal Data Manager re-use service

Reason for project

SAP Cloud Platform Personal Data Manager service is a re-use service that supports some parts of Data Privacy Legislation. It allows customers to identify data subjects and to inform them about which of their personal data is stored and used by an application and process requests from the data subject regarding their personal data.

Goal

In this project we want to gather more insights from customers on GDPR requirements and roll out of SAP Cloud Platform Personal Data Manager and capture feedback.

We also want to enable customers/partners developing business applications manage personal data of end users (Data Subjects) as part of GDPR Compliance

Role of customer

Actively participate in the rollout calls and provide timely feedback on the product. Sign up for proof of concept as part of integration with SAP Cloud Platform Personal Data Manager

Planned activities and estimated effort for participants

- Rollout Sessions (1 hour per month)
- Details sessions on integration (as per availability of customer - 2 hours)
- Building proof of concept workshop (3 Days)
- Provide feedback and requirements (1 hour per month)

Link to registration: <https://influence.sap.com/sap/ino/#campaign/1657>

SAP Consumer Sales Intelligence

Reason for project

Vision: In a digital world, consumer sales data from stores, combined with online e-commerce sales data, is among the most valuable set of commercial consumer data. A high performance public cloud infrastructure will support high data volumes as well as increased bandwidth in peak times. This way SAP Consumer Sales Intelligence is able to handle supplier as well as consumer scenarios, provides tools enabling customers to comply with data protection and privacy regulations and its open interfaces and microservice architecture enables customers and partners to innovate quickly.

We are supporting our customers' Digital Transformation journey by enabling a true, native cloud infrastructure for better omnichannel insights across retailers, cpg, vendors and consumers

Goal

SAP Consumer Sales Intelligence team is seeking customers input on their priority regarding features and requirements. We are planning a new user experience and want feedback from our most seasoned customers.

Role of customer

Close collaboration with key customers such as large scale retail expert.

Planned activities and estimated effort for participants

On site requirements definition, workshops, testing assistance.

Link to registration: <https://influence.sap.com/sap/ino/#campaign/1658>

SAP Copilot for Microsoft Teams

Purpose & Goal of the project

The purpose of SAP CoPilot is to be “the digital assistant for intelligent enterprise”. To achieve this goal, it is very important to broaden the reach to end users. Microsoft Teams, on the other hand, is currently set to be the enterprise users’ choice of working environment.

The purpose of this CEI is to align with partners and customers to get an early feedback for product improvisation. This includes prioritizing integration scenarios, UX designs and clarifying technical/legal needs/questions.

Role of the customer

We would like to give customers the chance to share their integration scenarios, provide feedback and contribute to the innovation of SAP CoPilot. Together with you we would like to validate and iterate new concepts and innovations, as well as establish a continuous dialogue to understand end users’ needs and pain points.

Planned Activities

We will offer several activities through out the year and find the best that works with your schedule, such as the following:

- Feedback sessions with the product team
- Hands On opportunity with demo bots
- Case by case scenario evaluations

Link to registration: <https://influence.sap.com/sap/ino/#campaign/1697>

SAP Customer Order Sourcing

Reason for project

Today's top omni-channel retailers need to efficiently manage and leverage their resources to compete with pure-play e-commerce retailers. In this context, reliable real-time product availability information across all sources are key for the perfect customer promise and consumer experience. Also well formulated sourcing strategies can help meet the end customers expectations, save cost for a retailer or otherwise fulfill business goals.

Goal

The SAP Customer Order Sourcing solution aims to enable retailers to make attractive and reliable promises to their web-shop and in-store customers including all possible omni-channel delivery methods, such as ship to home, buy online pick-up in store, express deliveries, drop shipments. In addition, the solution provides full transparency into product availability across all stores, distribution centers, and 3rd party vendors and facilitates sourcing of the required products based on a rules framework. This ensures fulfillment sourcing in the most efficient way, e.g. to save costs or to enable the fastest deliveries possible.

Furthermore, as SAP Customer Order Sourcing will be a native cloud solution, it will scale easily based on the customer's requirements and ensure extremely high availability. Moreover, the service will be integrated with other SAP cloud services such as order management, payment, pricing and promotion as well as SAP S/4 Hana and SAP ERP. It will also leverage innovative IOT and machine learning capabilities to make the service even more powerful.

Finally, SAP Customer Order Sourcing shall increase sales and customer satisfaction.

Role of customer

To achieve the goals, we would like to learn about our customer's needs in today's digital economy and develop an adaptable system that responds to present and future requirements from the world's top retailers. Having insight into a broad range of customer would allows us to determine the necessary building blocks that are required to create the proper strategies and what parameters these building blocks require.

Planned activities and estimated effort for participants

We are looking for customers interested in co-innovation and willing to influence the product development. The customers should provide feedback and remain informed of the progress and product roadmap.

Some of the planned activities would include customer visits as well as half or full day workshops together with topic owners from the customer's business units. Moreover, design thinking workshops will be organized to gather and validate the project goals. Finally, short follow-up sessions (up to two hours) would be organized to provide feedback and ensure alignment.

Link to registration: <https://influence.sap.com/sap/ino/#campaign/1615>

SAP Data Custodian

Reason for project

Many SAP customers are looking to move next-generation SAP and non SAP applications to the public cloud (GCP, Azure, AWS, AliCloud etc.) and SAP is supportive of a multi-cloud strategy. However, customers fear losing control and visibility of their data when they move their data from on premise or private cloud to public cloud/hyperscalers. They do not know how their data is moving, being processed, stored and accessed. Because of data protection, governance, risk and compliance needs, customers may need a trusted third-party to provide that additional transparency and control of enterprise data in the public cloud. The expectation is that this transparency and control come from a trusted third-party that is independent from the public cloud providers. This is why SAP has developed SAP Data Custodian to help customers gain greater visibility and control of your data in the public cloud. Customers can trust their public cloud providers with verification from SAP.

Goal

We would like to discuss our solution idea with customers to better understand their needs. This would allow for a prioritization of the various features planned in our roadmap as well as a solid market requirement gathering. We believe data protection and security requirements may be specific to industry and it will be great to understand industry specific requirements as well. We would be open to customers becoming co-innovators with us, as we continue to develop this completely new, innovative solution.

Role of customer

Customers will provide feedback on existing and proposed functionality. Validate existing scenarios and raise new requirements for our data protection solution.

Planned activities and estimated effort for participants

The engagement will likely entail a joint workshop and video conference calls at manageable intervals throughout the project (1-2 per month). Overall, the activities are not supposed to take more than 2-3 hours per month.

Link to registration: <https://influence.sap.com/sap/ino/#campaign/1630>

SAP Digital Manufacturing Cloud Insight

Reason for project

In today's global manufacturing environment, we are seeing increased challenges in:

- Enabling uniform performance, governance and bench marking due to the lack of well-defined and comparable key performance indicators (KPIs) within and across plants
- Achieving global transparency across multiple diverse systems, making it difficult to integrate and analyze results to derive insights
- Improve the quality of the product by Co-relating business data and sensor data and support predictive models
- Delayed decision making due to latency in global data capture, time consuming analysis and slower implementation of corrective action at global and local levels

Goal

Digital Manufacturing Cloud Insight is officially released product to support the above needs of customer. We would like to discuss our concept with customers to better understand their needs. This would allow for a prioritization of the discussed processes as well as a solid market requirement gathering.

Role of customer

Customers and partners will provide feedback on proposed functionality Validate existing scenarios and raise new requirements for our Translation Service

Planned activities and estimated effort for participants

The engagement will likely entail joint workshop and video conference calls at manageable intervals throughout the project (1-2 per month). Overall, the activities are not supposed to take more than 2-3 hours per month.

Link to registration: <https://influence.sap.com/sap/ino/#campaign/1623>

SAP Document Compliance, e-mail based delivery options (including ZUGFeRD)

Reason for project

Businesses are facing growing requirements to deliver business documents in government-defined formats globally. Most often, these formats can be used to automate B2B transactions too. In parallel, many businesses already send electronic invoices as PDF images via e-mail. In Germany, a standard known as ZUGFeRD specifies a PDF invoice with an embedded UN/CEFACT XML format. The standard meets the needs of various invoice recipients: private persons, small businesses, and even bigger organizations with the embedded XML. ZUGFeRD is already promoted in France and Switzerland as Factur-X.

SAP Document Compliance (aka SAP eDocument) is used by many companies to consolidate their business-to-government processes. What if an e-mail delivery was added to the portfolio of supported processes in several countries? How should such a solution look like?

Goal

The goal is to validate a minimum viable scope for an e-mail delivery option of SAP Document Compliance that fits the needs of customers in multiple countries. We would like to understand the wishes of customer teams involved in order to cash processes. That will influence minimum scoping and coming innovations in that area.

Role of customer

Managers, business experts and shared service center users in the areas of Accounts Receivable (AR), Billing, Cash Collection along with related stakeholders such as Project and Compliance experts shall raise expectations towards an e-mail-based invoicing option and provide feedback on proposed functionalities. The project gives participants the opportunity to influence the development of a key scenario for order-to-cash processes.

Planned activities and estimated effort for participants

The engagement will likely entail joint workshop and video conference calls at manageable intervals throughout the project (1-2 per month). Overall, activities are supposed to take less than 2-3 hours per month and participant.

Link to registration: <https://influence.sap.com/sap/ino/#campaign/1698>

SAP Enterprise Apps for Android - SAP Asset Manager

Reason for the project

SAP Asset Manager support highly skilled workers who maintain enterprise assets to perform their job with complex information and business logic that is always available whether they are connected to the network or working in offline environments.

We have already released the iOS version of the application and are now developing the Android version.

Goal of the project

The goal of the project is to collect Android specific requirements for a mobile solution to support maintenance technicians.

Role of the customers

Customers will provide feedback on their application requirements.

Planned activities and estimated effort for participants

We plan to have monthly feedback calls and would like to visit a couple of customers to interview end users.

Link to registration: <https://influence.sap.com/sap/ino/#campaign/1622>

SAP Financial Services Data Management (FSDM) Cloud/HEC Reference Architecture

Reason for project

Currently nearly all customers licensing SAP Financial Services Data Management to build a Financial Services Data Platform plan to deploy the solution in the Cloud/SAP HANA Enterprise Cloud. Development needs to have the required expertise to give guidance to those customers.

Goal

Collaborate with customers to develop a reference architecture for a financial services data platform making best use of our SAP Financial Services Data Management product offering.

Role of customer

A reference architecture is only credible in customer facing communication if it is built on 'real life' customer use cases covering business requirements of financial services institutions. We need close interaction with customers to gather requirements in order to identify and define relevant aspects of such a reference architecture.

Planned activities and estimated effort for participants

Identify customers' business and system architecture requirements as input for a reference architecture and potential future developments.

The estimated effort for this identification and definition phase is 3 - 5 days per participant.

Link to registration: <https://influence.sap.com/sap/ino/#campaign/1660>

SAP Financial Services Data Management regulatory reporting: partner integration

Reason for project

Regulatory requirements create increasing pressure on Financial Services institutions to provide more detailed, timely and accurate data. Best-of-breed applications are typically used to fulfill the requirements on a case by case basis. Current solutions typically require creation of separate redundant data marts that are difficult to maintain and reconcile. There is need to streamline and consolidate the siloed solutions to reduce cost and improve responsiveness to changes in requirements.

Goal

SAP provides SAP Financial Services Data Management based on the HANA Data Management Suite to provide the data needed for the purposes of regulatory reporting. Regulatory applications such as Abacus360 need to be enabled to consume this data without the need for further intermediate storage in separate data marts. This will yield integrated solutions with less replications and improved performance and lower TCO.

Role of customer

Customer interaction is needed to understand and resolve the pain points customers have in provisioning the data for regulatory reporting processing. Ideally customers should provide more details around the specific requirements related to their business model and test data to validate the integration approach.

Planned activities and estimated effort for participants

- Customer and partner workshops to define the details of the integration architecture and clarify availability of test data.
- Set up of reference implementation
- Feedback and validation in tests.
- 3 - 5 days per participant.

Link to registration: <https://influence.sap.com/sap/ino/#campaign/1666>

SAP Fiori Evolution - A Coherent Work Environment Across SAP Solutions

Reason for Project

Providing a seamless experience across all SAP products, SAP Fiori 3 offers SAP users a single entry point to the entire scope of informational and transactional content. With SAP CoPilot being the center piece, integrated conversational interfaces, common services, dynamic workflows, quick actions, personalized content and a central content finder are defining the intelligent enterprise experience. Be part of shaping the future of a consistent and coherent work environment for all SAP products.

Goal of the Project

The goal of this customer engagement project is to investigate the design opportunities for a coherent user experience. We would like to explore for example how to expand the SAP Fiori home page concept to cover customer requirements, e.g. how to integrate other SAP solutions, how to navigate between those or how to make them available for your end-users.

Role of the customer

We would like to give customers the chance to share their insights, provide feedback and contribute to the innovation of the SAP Fiori. Together with you we would like to validate and iterate new concepts and innovations, as well as establish a continuous dialogue to understand end users' needs and pain points.

Planned Activities

We will offer several activities through out the year and find the best that works with your schedule, such as the following:

- Feedback sessions with the product team
- Surveys and interviews
- Design thinking workshops
- Validation of early prototypes up to high fidelity designs

Link to registration: <https://influence.sap.com/sap/ino/#campaign/1696>

SAP Fiori My Inbox: Application Redesign

Reason for Project

Being part of the Intelligent Enterprise suite, there are high expectations towards My Inbox app. As an application, which is positioned as the single go-to inbox at SAP, there is high customer demand for extended integration and app innovations – an out-of-the-box integration with SAP LoB solutions, such as SuccessFactors, Concur and also artificial Intelligence experience with the SAP CoPilot Digital Assistant to name only a few.

Enabling these capabilities requires adoption of latest SAP Fiori libraries and controls – a major UI redesign for the app which, along with feature richness, would also bring a completely new, innovative app experience for customers.

Goal

With this project we want to

- Directly connect to customers who are considering adopting My Inbox or have needs for a unified workflow inbox across SAP and non-SAP systems, Cloud or on-Premises. Moreover, customers who would like to influence the product direction and leave their mark on the planned innovations for the app.
- We would like to collect scenarios and use cases and incorporate them in the new design
- Receive early feedback on the UI prototypes and for the planned app major UI redesign.

Role of Customer

- Customers are invited to join regular (bi-weekly or monthly) calls for information sharing. They will be asked to provide their feedback on the UI Prototypes for My Inbox prepared in collaboration with Product Management and Design team. They will be asked to contribute with ideas how to best integrate a multitude of end-to-end scenarios to ensure future innovation consumption.
- There will also be invited to a private SAP JAM group for online collaboration.
- For customers who want to engage on a deeper level, there is the opportunity to have dedicated onsite workshops with SAP product management and development to ensure application adoption.

Planned activities and estimated effort for participants

- Average time required: ca. 4 hours per month. For onsite workshops, we expect 2-3 days in addition.

Link to registration: <https://influence.sap.com/sap/ino/#campaign/1645>

SAP Fiori Overview on help.sap.com and SAP Fiori Technology User Assistance Concept

Reason for Project

SAP Fiori is the leading design language for all SAP applications and provides a harmonized user experience across on-premise and cloud solutions. SAP strives to create the same great user experience for users who plan and implement SAP Fiori projects.

We have created the “SAP Fiori Overview” page on the SAP Help Portal at https://help.sap.com/viewer/p/SAP_FIORI_OVERVIEW as a single point of access to SAP Fiori-related information. This information is grouped by the following implementation phases: Explore – Plan – Setup & Configure – Extend & Develop – Operate.

Goal

We will collect your feedback to ensure and improve the quality and usability of the “SAP Fiori Overview” page. We also want to ensure that the SAP Fiori implementation information fully meets your requirements. We believe that we can all benefit from the mutual cooperation.

Role of Customer

We would like you to review the “SAP Fiori Overview” page and ask for your feedback regarding what you like, and what needs to be improved. We would appreciate your input regarding the following questions:

- What is intuitive and what is not intuitive enough?
- Which information was easy to find and where did you struggle?
- What is your feedback regarding completeness and accuracy of the content?
- Is the content detailed enough? What kind of information is missing?

Planned Activities and Estimated Effort for Participants

- As a first step, we would like you to have a look at the “SAP Fiori Overview” page and let us know if you found answers to your Fiori-related questions and solutions for your issues. This may take a few hours.

- As a second step, we would like to meet with you to discuss your feedback (at your site, at SAP, or by telephone/web conference) and come up with ideas for improvements.

Link to registration: <https://influence.sap.com/sap/ino/#campaign/1643>

SAP HANA Administration: Are You Getting the Help You Need?

Reason for project

With HANA studio being deprecated, more than ever we want to ensure that user assistance experience for SAP HANA cockpit and SAP HANA database explorer is seamless and intuitive. We want to deliver the appropriate user assistance so that you and your team can complete tasks quickly and efficiently. To do so, we need to hear from users who use the SAP HANA cockpit.

Goal

Up until now we have had little to no customer feedback on the user assistance for these tools and with the push for customers to switch from Studio to Cockpit, we feel this feedback is more imperative than ever.

Role of customer

Customers will have the opportunity to collaborate with us as we hone our strategy for information delivery. They will be able to provide valuable information delivery requirements and feedback directly to our project team. Improvements to the user assistance – and potentially the overall design – will translate into an improved user experience. A small investment of time now can pay off in improved ease of use and enriched interactions later on. Customers will also gain early insights into potential improvements through the evaluation of ideas that may be implemented.

Planned activities and estimated effort for participants

Interactive Feedback Sessions: Remote or face-to-face sessions in which we can explore your ideas and use cases for improving the user assistance. We will ask for your feedback, pain points, and future use cases.

Design Thinking Workshop (dependent on participants and location): Together we can collaborate on software and information requirements, and brainstorm use cases, personas, and workflow.

Link to registration: <https://influence.sap.com/sap/ino/#campaign/1693>

SAP HANA database administration operations across multiple systems

Reason for project

As the number of SAP HANA systems grows in your company, database administrators optimize their effort by performing management operations across multiple systems simultaneously. These tasks include monitoring KPIs specific to the whole landscape, provisioning a set of configuration parameters to particular systems, and setting up alert thresholds and notifications for all databases. We are looking for customers who administer multiple SAP HANA databases and can provide feedback on existing and planned landscape management functionality of the SAP HANA cockpit, the tool used to administer SAP HANA systems.

Goal

In order to offer SAP customers the opportunity to provide valuable feedback to influence the SAP HANA cockpit's future direction and its current product requirements the following topics will be explored:

- Comparing SAP HANA configurations between systems
- Creating and applying SAP HANA configurations to multiple systems
- Aggregate health monitoring of SAP HANA systems
- Executing operations across several SAP HANA systems

We also want to investigate possible areas where new functionality is warranted. These findings will allow us to gather product requirements and prioritize them based on what is important to our customers.

Role of customer

Participation in this project will allow customers to:

- Expand their knowledge on administering multiple SAP HANA systems
- Provide feedback directly to the product team about the associated feature set
- Opportunity to offer input for possible enhancements (i.e. your "wish list")

Planned activities and estimated effort for participants

The customer engagement involves a 1hr initial call to outline the schedule, review the planned activities, and go over the areas that will be examined. We would then proceed with 1hr calls once per month (for 3 months) to field questions, gather feedback, assess new designs, and address action items.

Link to registration: <https://influence.sap.com/sap/ino/#campaign/1694>

SAP S/4HANA Cloud for Intelligent Product Design

Reason for project

SAP S/4 HANA Cloud for Intelligent Product Design accelerates product innovation with instant collaboration allowing business partners to exchange product data across the extended enterprise.

- With its unique **integration to SAP S/4HANA** digital core, IPD Collaboration gives R&D teams the flexibility and visibility to collaborate across the extended supply network.
- **Invite suppliers** and partners into your collaborations, **publish BOMs** and other structured data into the Collaboration application.
- Drive workflow-based review and change management in Collaboration application for changes proposed by Collaboration participants and synchronize back the results while keeping the R&D back-end consistent.
- IPD Collaboration can serve as a solution realizing **product data exchange** scenarios for manufacturing companies and their partners.

Goal

With this project we would like to understand the collaborative data exchange processes across various industries. This would allow us to shape and prioritize our future requirements around the project.

Role of Customer

Customers will provide feedback on proposed functionality. Validate scenarios and raise new requirements for structured data collaboration.

Planned activities

The planned activities are dependent from the level of engagement, which could range from web conference calls to on-site visits.

Link to registration: <https://influence.sap.com/sap/ino/#campaign/1686>

SAP S/4HANA for Customer Management

Reason for the project

With SAP S/4HANA for customer management CRM back-office capabilities for service and sales processes tightly got integrated into the SAP S/4HANA system, providing customers with a reduced TCO compared to operating SAP CRM side-by-side to SAP S/4HANA. The latest version available in Q3 2018 is now adding sales capabilities, which brings SAP S/4HANA for customer management almost on par with SAP CRM, and makes the new version an interesting option for existing SAP CRM customers to consolidate their CRM landscape with SAP S/4HANA.

Goal

This project shall help customers to understand the new offering, help SAP to understand customers CRM back office requirements, and provide a solid ground for SAP's further planning of SAP S/4HANA functionality and content in the sales and service domain.

Role of participants

Provide feedback for release 2.0; Discuss roadmap for future releases; Discuss migration requirements for existing SAP CRM systems.

Planned activities and estimated effort

- Initial call: 1 hour
- 2-3 workshop days for a sub group of participating customers quarterly conference calls for all interested customers: 1 hour
- Closing call: 1 hour

Link to registration: <https://influence.sap.com/sap/ino/#campaign/1671>

SAP S/4HANA Migration Cockpit

Reason for project

The SAP S/4HANA Migration cockpit allows to transfer data from SAP systems and other to SAP S/4HANA. To bring in the data from SAP to SAP S/4HANA seamlessly, we are working on two new migration scenarios: 1) Data migration from ERP to SAP S/4HANA, and 2) Data migration from SAP AFS to SAP S/4HANA Fashion and Vertical Business.

Goal

In the project, we want to identify the product gaps together with users who have installed the software, evaluated functionality and delivered content from ERP to SAP S/4HANA and AFS to SAP S/4HANA with SAP S/4HANA Migration Cockpit. Further, we want to understand the most pressing use cases which are needed to be covered in the Migration Cockpit – Example: Business partner integration; Need for traceability of the data selection, mapping & migration.

Role of Customer

We are looking for application consultants and business consultants who are willing to install the software and execute a migration project with SAP S/4HANA Migration Cockpit, either ERP to SAP S/4HANA scenario or SAP AFS to SAP S/4HANA scenario, evaluate functionality and delivered content and give a detailed feedback of the product experience. After the completion of the project, we have a detailed discussion with Product Owner and a Product Management member on the scope of objects and their requirements list.

Planned Activities and estimated effort for participants

One hour call to outline the expectation of the initiative installation and evaluation of the software by executing a migration project which will last at least for 6 months.

Invest the time for a one day workshop at your site respectively in case of great distance in a remote session to give a detailed feedback. If required a second visit some weeks later.

Link to registration: <https://influence.sap.com/sap/ino/#campaign/1691>

SAP Sourcing Simulation and Optimization for Industries

Reason for project

SAP Sourcing Simulation and Optimization for Industries is a Cloud-based decision management tool incorporating market benchmark data and applying predictive analytics, optimization and simulation methods to enable intelligent negotiation and business award decisions with suppliers.

Goal

In this project we want to gather and prioritize requirements for the upcoming product releases. In addition to enabling the overall decision support process, specific focus on machine learning, optimization/simulation and in-contact data required for decision-making.

Role of customer

Confirm and prioritize existing requirements, provide new requirements, feedback on product design, product UI and new product features.

Planned activities and estimated effort for participants

Initial group call (1 hour),
more detailed 1:1 review (90 minutes),
on-going review (approximately 1-4 hours per month) in a 8-week period

Link to registration: <https://influence.sap.com/sap/ino/#campaign/1659>

SAP Subscription Billing – Cloud Distributed Order Management

Reason for project

Today's consumers not only demand increased speed and reliability when shopping online, but also often use multiple devices and channels to access and place orders. To fully engage and amaze your customers, we understand that you need to provide reliable, uninterrupted access to consistent information at all your customer touch points: online stores, mobile applications, POS systems, call centers, and others. Moreover, to gain a competitive edge you should also be able to easily and seamlessly incorporate new channels such as virtual and augmented reality stores and apps as well as IoT-enabled devices and voice assistants into a central order system.

Goal

The SAP Subscription Billing - Cloud Distributed Order Management solution provides you with a simplified order management system that is accessible from virtually everywhere and at any time. Our solution is a native cloud solution based on microservice architecture that scales easily to adapt to your ever-changing requirements and ensures extremely high availability. Last but not least, the Order Management service will also be integrated with other cloud services such as Sourcing, Pricing and Promotion and Payment, as well as on-premise SAP S/4HANA and SAP ERP systems. In short, we want to help you efficiently manage your orders.

Role of customer

To help you achieve your goals, we would like to learn about your needs in today's digital economy and develop an adaptable system that responds to your present and future requirements.

Planned activities and estimated effort for participants

If you are interested in co-innovation and looking to influence product development to suit your order management needs, then this is the project for you. Planned co-innovation activities include customer visits, traditional workshops, and design thinking sessions. These activities are aimed to generate ideas and improvements by engaging both your business and IT units. Finally, short follow-up sessions (maximum two hours) will be organized to provide feedback and ensure alignment. If you wish to remain informed of the solution's progress and vision but don't have ample time for in depth co-innovation activities, then a lighter engagement model, including demos, feedback sessions and calls can be tailored to your needs. We are also open to any new and innovative collaboration solutions that you might suggest.

Link to registration: <https://influence.sap.com/sap/ino/#campaign/1619>

Secure Benchmarking

In order to make good business decisions, e.g. when prioritizing investments, it is essential to know your organization's current performance. In today's global economy and highly competitive markets, any business must know how it performs relatively to its peers and competitors. However, business benchmarking is easier said than done as the respective KPIs, such as labor rates or employee retention, are often confidential. We aim to provide a service in the SAP Cloud that computes benchmarks, including statistics like median and average, in a privacy-preserving fashion based on Homomorphic Encryption.

We strive to provide our customers with a solution for joint comparison of sensitive KPIs that preserves privacy of their inputs and is in line with data protection regulations such as GDPR. One sub-goal will be to evaluate whether a standalone offering or an extension to existing solutions would fit customers' requirements better.

We are looking for customers with a demand for comparing highly sensitive data with respective data of competitors in order to unleash hidden potentials for optimal decisions. Co-innovators will provide feedback on the proposed approach and support identifying use cases and selecting the most promising ones. The engagement will likely entail conference calls and joint workshops at manageable intervals. The estimated effort for customers is 1 to 2 days per quarter.

Link to registration: <https://influence.sap.com/sap/ino/#campaign/1625>

Speed up the design of WebIntelligence reports with templates

Reason for project

The SAP BusinessObjects Web Intelligence 4.3 release will see important changes in the report design and data feeding user interface. To support these two main initiatives, and increase adherence, we would also like to implement report templates. The templates have been requested by customers & partners for years, and we want to ensure that we meet and prioritize their expectations.

Project goal

Regularly meet SAP BusinessObjects Web Intelligence report designers to gather requirements and understand their priorities when it comes to accelerate reports creation. Validate their use-cases and share our views on the on-going 4.3 specification work.

Role of customer

SAP BusinessObjects Web Intelligence report designers will review new template features and mockups, and provide feedback on accuracy and relevancy, as well as usability according to their use cases.

Planned activities and estimated effort for participants

- Project duration: up to 18 months
- Initial alignment on your use cases
- Feature review, mockup review, demo, testing (depending on feature project phase)
- Calls up to twice a month to gather your feedback
- More frequent contact by email if need be

Link to registration: <https://influence.sap.com/sap/ino/#campaign/1638>

Supplier Integration SAP S/4HANA with SAP Ariba

Reason for project

The Integration of SAP S/4HANA with Ariba Supplier Lifecycle and Ariba Business Network enables new collaboration capabilities between buyer and supplier. With this integration, you can find and connect to the huge supplier base in Ariba for your daily business, analyze the supplier performance and get a 360 degree view.

Goal

We would like to discuss our concepts for integration with customers to better understand their needs. This would allow for a prioritization of the discussed processes as well as a solid market requirement gathering.

Role of Customer

Customers and partners will provide feedback on proposed functionality. Validate scenarios and raise new requirements for our supplier integration with Ariba.

Planned activities

The planned activities are dependent from the level of engagement, which could range from web conference calls to on-site visits.

Link to registration: <https://influence.sap.com/sap/ino/#campaign/1676>

Tax Register (Global Tax Management)

Reason for project

Tax is an integral part of SAP Financials. Based on our interactions with customers/partners/LPMs, we understood that present way of managing taxes is perceived as cumbersome and will not be able to cater the localization requirement efficiently. A uniform approach for all indirect taxes will help customers manage the taxes efficiently. Leveraging the power of technology, we can develop a completely new approach towards tax processing and providing seamless integration with TAAs and ACR. Having such a solution will enable customers to have better compliance and better visibility towards the overall tax collections. It will also help customers in avoiding penalties from authorities. The project is part of SAP Global Tax Management solution.

Goal

To streamline the indirect tax processes based on our acquired knowledge by working with customers. We have a concept ready with us and we would like to discuss our solution with customers to ensure that we have captured their pain points. Also, customer's input will help us to make our solution much more realistic in terms of scenario coverage and provide us with outside in perspective.

Role of customer

Customers will share their practices of handling and reporting taxes, will highlight the current limitations they think in SAP solutions.

Planned activities and estimated effort for participants

The engagement will likely entail joint workshops and conference calls at manageable intervals throughout the project.

Link to registration: <https://influence.sap.com/sap/ino/#campaign/1648>

Transportation Management - Russian Localization

Reason for project

The most effective and rapid transportation type in Russia - spanning 8.000 km from east to west - is railway transportation. Russian economy is still growing and it also benefits from its unique location, the "Great Silk Way" from China to Europe. Transportation Management Russian Localization enables compliance to Russian legal requirements for domestic and international transit transportations.

Role of customer

Customers and partners will provide feedback on proposed functionality Validate existing scenarios and raise new requirements for functionality we plan release to market.

Planned activities and estimated effort for participants

The engagement will likely entail joint workshop and video conference calls at manageable intervals throughout the project (1-2 per month).

Overall, the activities are not supposed to take more than 10 hours per month.

Link to registration: <https://influence.sap.com/sap/ino/#campaign/1647>

User Experience Feedback and Validation of SAP Fiori / UI5 Components

Reason for Project

The SAP Design team, located in Sofia, Bulgaria works on the overall User Experience design concept for SAP Fiori, also designing and enhancing a large number of UI5 controls, involved in foundation and floorplans used by all Fiori applications. Engaging with end-users is key to bring the best User Experience for SAP products. We want to discuss how they use Fiori applications in order to better define the Fiori design language.

Goal of the Project

The purpose is to get early customer feedback regarding our current Fiori and UI5 controls. Every knowledge we gain through customer interaction is then translated to a benefit and passed over back to all our SAP stakeholders in the form of better features for all Fiori apps. We have the unique position to work with multiple levels through the product delivery process, so any knowledge we gain from one use case is then there for everyone to use and benefit from.

Early Customer feedback helps us create stronger initial designs, which reduces development effort for re-working them later.

Role of the customers:

- Opportunity to shape and contribute to the way we design our Fiori user experience.
- Gain early insights in our ongoing UX work for Fiori and will have the opportunity to provide feedback.
- Forum for SAP early adopters to engage and work together on upcoming innovations, improvement and enhancements.

Planned activities:

Depending on the engagement and the level of involvement of the particular customer, we would define the respective type of activity such as:

- Fiori Design Talks
- Surveys
- Interviews
- 1:1 engagement
- User Testing
- End-User contextual inquiry
- Co-innovation & Fiori Design thinking workshops.

Link to registration: <https://influence.sap.com/sap/ino/#campaign/1695>

Viewing and Sharing Dashboards in SAP Analytics Cloud

Reason for project

SAP Analytics Cloud empowers data driven decision making, enabling businesses to visualize and distribute data throughout their organization. The Stories area is a core component of SAC that allows business users to create dashboards, reports and presentations. It enables users to answer and act on their key business questions, fast.

Goal

We want to understand your current workflows when creating and sharing dashboards and reports. These discussions will drive and validate future design decisions, to ensure the Stories area of SAC helps you achieve your business goals.

Role of the customers

You will discuss current workflows when creating and sharing dashboards or reports, as well as provide feedback on future designs for this topic.

Activities and Effort Involved

Initial call (1hr)

Remote interview to understand the current overall process (1hr)

Onsite or remote interviews with specific users who build dashboards(1-1.5hrs per user)

Onsite or remote validation sessions with specific users (1-1.5hrs per user)

Participate in closing call (1hr)

We would like to establish a continuous communication channel with you beyond this project for the user experience of Stories in SAP Analytics Cloud.

Calls will be conducted at manageable intervals, which should not take more the 2-3 hours per month.

Link to registration: <https://influence.sap.com/sap/ino/#campaign/1634>

Workflow management for the Intelligent Enterprise Suite

Reason for Project

Integration and orchestration are essential capabilities for the Intelligent Enterprise Suite. With SAP Cloud Platform Workflow we started the first approach by delivering a cloud-based workflow engine targeting the creation of new workflows as well as supporting the extension of LoB applications. With our further development plans we aim to increase the level of process automation for the Intelligent Enterprise Suite while providing a coherent user experience. To get a better knowledge of the customer needs and challenges in this area and to validate our plans, we want to have an open dialogue with customers and partners across industries, use cases and currently used technologies.

Goal

- get feedback from customers
- ensure we reflect market requirements in our development
- get a clearer understanding on customer priorities

Role of Customer

- Provide feedback
- Share current project experiences and where our new developments would support them
- Probably do an onsite workshop with us to validate our plans within a dedicated customers use case

Planned activities and estimated effort for participants

- regular feedback calls (once a month or every second month), depending on progress of development
- onsite workshops with 1-2 customers

Link to registration: <https://influence.sap.com/sap/ino/#campaign/1646>

Working with Calculation Views in SAP Web IDE for SAP HANA

Reason for project

The new SAP HANA extended application services introduced a new way of developing which provides much more flexibility and options than before. This leads to a gap between what the new development environment offers and what customers know from earlier development experiences. This project shall close this gap by introducing customers to the new way of creating analytic models using Calculation Views in the new development environment SAP Web IDE for SAP HANA.

Goal

In this project we also want to learn from customers where they see the largest friction in the transition to the new development environment and what further features customers would like to see to be included in the standard product. We will provide sessions on how to develop Calculation Views in the new development environment SAP Web IDE for SAP HANA covering aspects like:

- migration steps into the new development environment with existing Attribute, Analytic, and Calculation Views
- new features that are only available in the new development environment
- how to start modeling in the new development environment
- how to use GIT during modeling as a versioning tool

After having provided some basic background knowledge we would like to delve into individual customer projects and discuss specific problems as well as hear about features that would enrich the standard product. We are particularly interested in hearing about data warehousing projects that make use of the graphical modeler (Attribute Views, Analytic Views, Calculation Views, Analytic Privileges...) but also all other scenarios that include graphical modeler objects are of interest.

Role of customer

Customers will gain first-hand knowledge about modeling in the new development environment and learn how to benefit from the new options. They will bring in their project experiences and obstacles that they have faced and learn what solutions are available. Finally, customers' feedback will be used to enrich the standard product.

Planned activities and estimated effort for participants

The 4 planned knowledge sharing sessions will be roughly 2 hours each. In addition, time for sharing the experiences of customers and their requirements will depend on the individual decision of the customers. The more time customers are willing to invest in the presentation of their use case the more they can benefit from this CEI. Depending on the customer needs and locations also a one-day visit can be planned.

Link to registration: <https://influence.sap.com/sap/ino/#campaign/1692>